

# Prophet Inequalities for Cost Minimization

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# Motivation

- Want to sell an orange. We see  $n$  buyers *sequentially*.
- Buyer  $i$  has private valuation  $v_i$ . How to offer prices?
  - Option 1: Run an auction. Meh.

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- Buyer  $i$  has private valuation  $v_i$ . How to offer prices?
  - Option 1: Run an auction. Meh.
  - Option 2: Become a grocer!
- Plan:
  - 1 Set price  $T$ .
  - 2 Leave store.
  - 3 ???
  - 4 Profit.

# Prophet Inequality

- Worst-case order + unknown  $v_i$ 's = Can't do anything.
- Random order + unknown  $v_i$ 's = *Secretary problem*.
- Worst-case order + some knowledge of  $v_i$ 's = *Prophet inequality*.

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- Worst-case order + some knowledge of  $v_i$ 's = *Prophet inequality*.
- $n$  random variables  $X_1, \dots, X_n \sim D_1, \dots, D_n$  arriving in *adversarial* order.
- Step  $i \implies$  observe realization  $x_i$ .
  - Accept  $x_i \implies$  Game ends.
  - Reject  $x_i \implies$  Step  $i + 1$ .
- Goal: Select  $\max_i x_i$ .

# Let's Play

 $U[2, 4]$  $U[2, 4]$  $U[1, 5]$  $U[0, 7]$

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- $x_3 = 2.81$
- $x_4 = 5.66$

# Prophet Inequality

- $\exists$  algorithm  $\mathcal{A}$  s.t.  $\mathbb{E}[\mathcal{A}] \geq \frac{1}{2} \mathbb{E}[\max_{i=1}^n X_i]$ , and this is tight [KS77].
- Many algorithms achieve  $1/2$ .

## $\mathcal{A}_T$ : “Fixed-Threshold” Algorithm

Set threshold  $T$  based on  $D_1, \dots, D_n$ . Accept first  $x_i \geq T$ .

- How to choose  $T$ ?

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## $\mathcal{A}_T$ : “Fixed-Threshold” Algorithm

Set threshold  $T$  based on  $D_1, \dots, D_n$ . Accept first  $x_i \geq T$ .

- How to choose  $T$ ?
  - 1 Set  $T = \text{median}$  of the distribution of  $\max_{i=1}^n X_i$ , i.e.  $\Pr[\max_{i=1}^n X_i \geq T] = \frac{1}{2}$  [Sam84].
  - 2 Set  $T = \frac{1}{2} \mathbb{E}[\max_{i=1}^n X_i]$  [KW12].

# 1/2 is Tight

$$X_1 = 1 \quad \text{w.p. } 1, \text{ and } X_2 = \begin{cases} \frac{1}{\varepsilon} & \text{w.p. } \varepsilon \\ 0 & \text{w.p. } 1 - \varepsilon \end{cases}.$$

For every algorithm  $\mathcal{A}$ ,  $\mathbb{E}[\mathcal{A}] = 1$ .

Prophet:

$$\mathbb{E}[\max_i X_i] = \frac{1}{\varepsilon} \cdot \varepsilon + 1 \cdot (1 - \varepsilon) = 2 - \varepsilon.$$

# Cost Prophet Inequality

- If we are buying? Same problem?
- Cost Prophet Inequality: Select  $\min_i x_i$  subject to selecting at least one  $i$ .

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$$X_1 = 1 \quad \text{w.p. } 1, \text{ and } X_2 = \begin{cases} 0 & \text{w.p. } 1 - 1/L \\ L & \text{w.p. } 1/L \end{cases}.$$

For every algorithm  $\mathcal{A}$ ,  $\mathbb{E}[\mathcal{A}] = 1$ .

Prophet:

$$\mathbb{E}[\min_i X_i] = 1 \cdot \frac{1}{L} + 0 \cdot \left(1 - \frac{1}{L}\right) = 1/L.$$

# What *can* we do?

- Focus on I.I.D.  $X_1, \dots, X_n \sim D$ .
- Single threshold not good enough\*, need multiple thresholds.

## Theorem 1: Optimal Threshold Algorithm $\mathcal{A}$

Let  $G(i)$  be  $\mathcal{A}$ 's expected value, when it sees  $X_i, \dots, X_n$ .

The algorithm  $\mathcal{A}$  which sets  $\tau_i = G(i + 1)$  and accepts the first  $i$  such that  $X_i \leq \tau_i$  is optimal.



## Detour: Hazard Rate

- Need a tool to classify different distributions.

### Hazard Rate (aka Failure Rate)

For a distribution  $D$  with cdf  $F$  and pdf  $f$ , the *hazard rate* is defined as

$$h(x) \triangleq \frac{f(x)}{1 - F(x)}.$$

- Intuition:  $h(x) = \Pr[X = x \mid X \geq x]$  (for discrete distributions).

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- Intuition:  $h(x) = \Pr[X = x \mid X \geq x]$  (for discrete distributions).
- $h$  monotonically increasing  $\implies$  Monotone Hazard Rate (MHR) distribution.
- MHR distributions don't have heavy tails.
- Important in revenue maximization via virtual valuations.

## Detour: Cumulative Hazard Rate

- Cumulative Hazard Rate:  $H(x) = \int_0^x h(u) du$ .
- Idea: Study distributions with polynomial  $H$ ; let's call them  $P_H$ .  
Approximate all\* other distributions via polynomials.

$$H(x) = \sum_{i=1}^k a_i x^{d_i}, \quad 0 < d_1 \leq \dots \leq d_k.$$

- $d_1$  controls how heavy  $D$ 's tail is.
- $d_1 \geq 1 \implies$  MHR distribution.

## Theorem 2

For every distribution  $D \in P_H$  and I.I.D. random variables drawn from  $D$ ,  $\exists$  a  $\lambda(d_1)$ -competitive cost prophet inequality, where

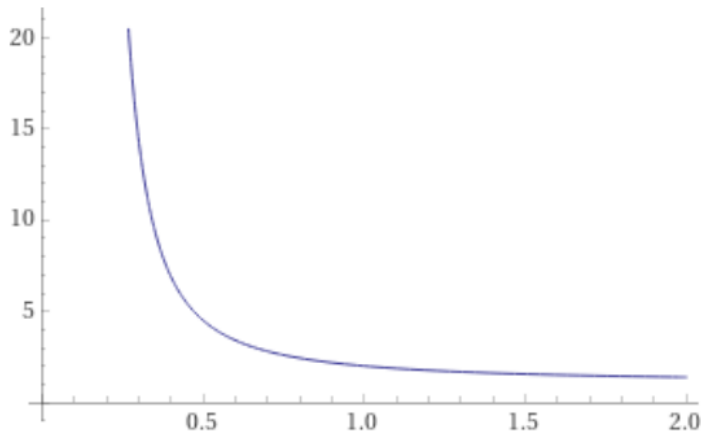
$$\lambda(d_1) = \frac{(1 + 1/d_1)^{1/d_1}}{\Gamma(1 + 1/d_1)}.$$

Furthermore, this is tight for  $H(x) = x^{d_1}$ .

- Via Stirling's approximation

$$\lambda(d_1) \approx c \cdot e^{1/d_1}.$$

# Positive or Negative Result?



- Both! Ratio can be arbitrarily bad, but constant for every fixed  $D$ .

# Special Case: MHR Distributions

- For  $d_1 \geq 1 \implies$  distribution is MHR.
- Special case of “regular” distributions; exponential-like.
- $\lambda(d_1)$  decreasing in  $d_1 \implies$

$$\lambda(d_1) \leq \frac{(1 + 1/1)^1}{\Gamma(1 + 1/1)} = 2,$$

for all MHR distributions.

- 2 is tight for the exponential distribution.

# Single Threshold

- Single threshold suffices for single-item classical prophet inequality!
- Impossible for cost prophet inequality.

## Theorem 3

For every distribution  $D \in P_H$  and I.I.D. random variables drawn from  $D$ ,  $\exists$  a single threshold  $T$  such that accepting the first  $i$  where  $X_i \leq T$  yields a  $O\left((\log n)^{1/d_1}\right)$ -approximation to  $\mathbb{E}[\min_i X_i]$ .

Furthermore, this is tight for  $H(x) = x^{d_1}$ .

# Summary

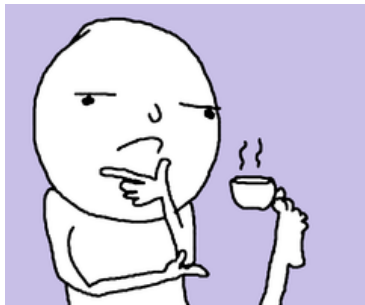
- 1 Optimal-threshold algorithm characterization for CPI.
- 2 Distribution-dependent constant for polynomial  $H$ .
- 3 Universal constant 2 for MHR distributions.
- 4 Poly-logarithmic ratio with a single threshold.



# Open Questions

- Only use  $k$ -thresholds for  $1 < k < n$ . How does the ratio change?
- Get universal constant for subclass of distributions, like MHR; maybe *regular*?
- Only have sample access to  $\mathcal{D}$ , how does the ratio with the number of samples?
- Impossibility result does not apply in the *free order* setting. I.I.D. case is upper bound, but is a distribution-dependent constant-factor ratio possible?

# QUESTIONS ?



- [KS77] Ulrich Krengel and Louis Sucheston. “Semiamarts and finite values”. In: *Bull. Amer. Math. Soc.* 83.4 (July 1977), pp. 745–747. URL: <https://projecteuclid.org:443/euclid.bams/1183538915>.
- [KW12] Robert Kleinberg and S. Matthew Weinberg. “Matroid Prophet Inequalities”. In: *CoRR* abs/1201.4764 (2012). arXiv: 1201.4764. URL: <http://arxiv.org/abs/1201.4764>.
- [Sam84] Ester Samuel-Cahn. “Comparison of Threshold Stop Rules and Maximum for Independent Nonnegative Random Variables”. In: *The Annals of Probability* 12.4 (1984), pp. 1213–1216. ISSN: 00911798. URL: <http://www.jstor.org/stable/2243359>.